

SIP TRUNK SERVICE CASE STUDY: CERTUS



ORCON®

Founded in 1999, Certus is New Zealand's largest specialist IBM software services company, with more than 40 highly skilled and certified IBM software professionals, supporting all five key IBM software brands: WebSphere, Information Management, Lotus, Tivoli and Rational.

Brett Wilgar, Chief Operating Officer, Certus talks to Orcon. www.certus.co.nz

The IT Management Challenge



Certus Solutions Ltd was ready to replace their main Auckland office phone system, and the voice services contract with their current provider had expired. They were looking for a solution that would:

- Enable their employees to reap the time saving and freedom benefits provided by closer integration of their office applications and phones;
- Save costs over the existing ISDN voice service provider to justify a move to a new one;
- Provide a strong return on investment for the business;
- Deliver the same voice quality as they were getting at present.

Rising To The Challenge

✦ SAVING COSTS

"There was no comparison. We saved 60% on fixed line charges alone. The savings increased further when we added the better rates for mobile & toll calls as well as local calls becoming free."

✦ VOICE QUALITY

"The internet service provided by Orcon was already optimised for voice. Once we optimised our internal network we got the same quality as our old ISDN lines."

✦ ENABLING EMPLOYEES

"Moving to a digital voice solution meant that we could use a more advanced and flexible headset solution with phone clients embedded in our computers."

✦ DELIVERED A SPEEDY MIGRATION

"It only took Orcon 5 days to get the full service up and running, coinciding with the PBX and phone system installation for a seamless migration."

About Orcon SIP Trunk Services

- A high quality, digital 'Voice over Internet Protocol' (VoIP) alternative for businesses that use or require a Private Branch Exchange (PBX) to manage their telephone network.
- A direct connection to Orcon's telephone network delivered over a voice optimised Orcon Dedicated Internet Connection.
- Unlimited voice channels available with easy ability to switch on and off as required.
- Porting of existing phone numbers.
- Call logs and reporting delivered via standard My Orcon reporting portal.
- Access to free local calling, competitive national, international and land to mobile toll rates.

TO GET CONNECTED PLEASE CONTACT ONE OF OUR CORPORATE ACCOUNT MANAGERS BY RINGING 0800 55 2000 OR EMAILING SALES@ORCON.NET.NZ